***Kumar Kotapati***

[kumarkotapatirgm@gmail.com](mailto:kumarkotapatirgm@gmail.com)

+91 8497966809

[www.linkedin.com/in/kumar-](http://www.linkedin.com/in/kumar-) kotapati

## Skills

* Salesforce Apex
* Lightning Web component
* SFDC Technology
* HTML, CSS
* JavaScript
* SQL (MySQL)
* RESTful API
* Git
* Conga, DocuSign

## Certifications

* Salesforce Certified Platform Developer I
* Salesforce Certified Administrator

***Education***

* Bachelor of Engineering - Electronics and Communication Engineering at Rajeev Gandhi Memorial College of Engineering and Technology, Nandyal (2016-2020) CGPA - 6.62
* 12TTTGHththth Class – The Nandyal Junior College, Nandyal,

AndhraPradesh Aggregate ~ 90%

# Summary

I have experience as a Salesforce Developer, specializing in customizing and maintaining Salesforce solutions. I have worked with LWC (Lightning Web Components), Apex, and REST APIs, and have hands-on experience in all stages of the Software Development Life Cycle. I understand key business processes and work well in dynamic team environments.

# Experience

### **Salesforce Developer (2024 – Current):**

**Kenverse**

* Developed and maintained **custom Lightning Web Components (LWC)** to enhance user interface and improve functionality.
* Designed and implemented **Apex triggers, classes**, and **batch jobs** to automate backend processes and improve data accuracy.
* Integrated **REST APIs** to enable seamless communication between Salesforce and external systems, improving data synchronization and workflow automation.
* Collaborated with cross-functional teams to gather requirements and deliver solutions that met the specific needs of the business.

### **Associate Implementation Engineer (2022 -2024):**

**Q2 e-Banking**

* Integrated third-party systems for customer credit checks using **REST API** and developed Apex classes and triggers to implement business logic and streamline processes.
* Led the design and development of UI modules using **Skuid, jQuery, and JavaScript**, while also creating **Conga Templates** and buttons to automate document generation.
* Enhanced security model to enforce data accessibility based on profiles, roles, and permission sets, and managed **import/export** configurations using **SFDX** and **SFDMU**.

### **Contingent (2021-2022):**

**Q2 e-Banking**

* Worked on various salesforce standard objects like Leads, Accounts, Contacts, and Cases.
* Proficiency in creating Profiles, Role Hierarchies and sharing rules.
* Created and used **Conga Templates and DocuSign**.